

# SL IB Economics



# 3.1 Measuring Economic Activity

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## 3.1.1 National Income & The Circular Flow of Income

# Your notes

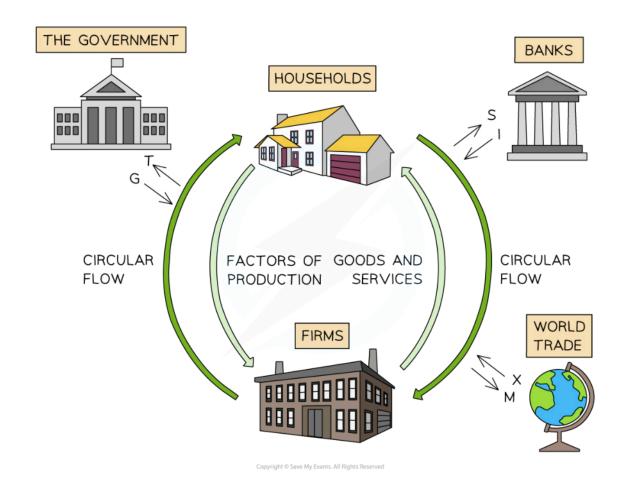
## An Introduction to National Income

- National income accounting measures the economic activity within a country and provides insights into how a country is performing
- One of the main methods to determine **economic activity** is to measure the **rate of change of output** in an economy
- The output of an economy is called gross domestic product (GDP)
- Nominal GDP is the value of all goods/services produced in an economy in a one-year period
- The **circular flow of income model** is used to illustrate **national income** and the flow of money, resources and goods in an economy



## The Circular Flow of Income Model

- Money can enter or leave the circular flow of income in an economy
- Injections add money to the circular flow of income and increase its size
  - Increased government spending (G)
  - Increased investment (I)
  - Increased exports (X)
- Leakages (withdrawals) remove money from the circular flow of income and reduce its size
  - Increased savings by households (S)
  - Increased taxation by the government (T)
  - Increased import purchases (M)
- There are high levels of interdependence between households, firms, the government, the financial sector, and the foreign sector (foreign firms and households)







A diagram that shows the injections and leakages that influence the relative size of the circular flow of income



## **Diagram Analysis**

- Government: Government spending (G) is an injection and taxation (T) is a leakage
- Financial sector: Investment (I) is an injection and savings (S) is a leakage
- Foreign sector: Exports (X) is an injection and imports (M) is a leakage
- The relative size of the injections and withdrawals impacts the size of the economy:
  - Injections > withdrawals = economic growth and increase in national income
  - Withdrawals > injections = economic decline and a fall in national income
- Changes to any of the factors that influence government spending, investment, consumption and net exports will increase/decrease the relative size of the circular flow of income
  - E.g. An increase in **interest rates** will increase savings (withdrawal), and **reduce consumption** and investment

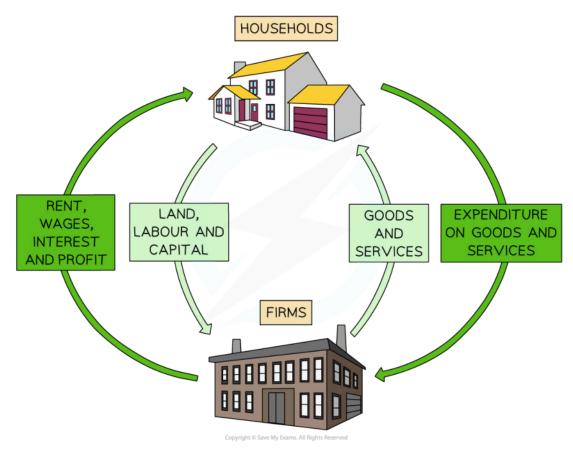
# Examiner Tip

Remember to consider the **net effect and proportionality** of the injections and withdrawals. For example if the size of the government spending is large, it is likely to completely outweigh the combined withdrawals of savings and imports.

# Three Approaches to the Calculation of National Income

• With reference to the **circular flow of income model**, national income can be calculated using three possible approaches





Expenditure, income and output can be illustrated in the circular flow of income model

## 1. The expenditure approach

- This approach adds up the value of all the expenditures in the economy in a year and includes consumption (C), government spending (G), investment (I) by firms and net exports (X - M)
- Nominal GDP = C + I + G + (X-M)

### 2. The income approach

- This approach adds up the payments (rewards) for the factors of production in a year and includes the wages from labour (W), rent from land (R), interest from capital (I) and profit from entrepreneurship (P)
- National Income = W + R + I + P

### 3. The output approach



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• This approach adds up the value of all finished goods/services produced within the economy each year (national output)



- All approaches should provide the **same figure** 
  - One agent's **expenditure** is another agent's **income**
  - The value of finished goods ready for sale is equal to the expenditure paid to acquire them
- The value of GDP is different to the volume of GDP
  - The value is the **monetary worth**
  - The volume is the **physical number**



# Calculating Nominal GDP Using the Expenditure Approach

- Nominal GDP can be calculated using the value of the expenditure in an economy
  - GDP = Consumption (C) + Investment (I) + Government spending (G) + Exports (X) Imports (M)
  - GDP = C + I + G + (X-M)
  - If any of the components of GDP increase, then economic growth is likely to occur

## The components

- Consumption is the total spending on goods/services by consumers (households) in an economy
- **Investment** is the total spending on capital goods by firms
- Government spending is the total spending by the government in the economy
  - Includes public sector salaries, payments for the provision of merit and public goods etc.
  - It does not include transfer payments
- **Net exports** are the difference between the **revenue gained** from selling goods/services abroad and the **expenditure** on goods/services from abroad



The table provides national income data for Vietnam in 2019 - presented in US\$. Calculate the nominal GDP using the expenditure method [2]

Category	Value in US\$ millions		
Consumption	11255		
Investment	8927		
Income tax	59577		
Government spending	15697		
Imports	4957		
Exports	8532		

### Step 1: Determine which of the data presented is relevant to the calculation

$$GDP = C + I + G + (X-M)$$

So income tax is not relevant (it is a leakage)

### Step 2: Substitute the relevant values into the formula

$$GDP = C + I + G + (X-M)$$

$$GDP = 11255 + 8927 + 15697 + (8532 - 4957)$$





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Nominal GDP = 39,454 \$m



(Two marks for the correct answer or 1 mark for any correct work in the process)



# 3.1.2 National Income Terminology & Calculations

# Your notes

## Nominal Gross National Income (GNI)

- Nominal GDP measures the value of production within a country's borders
  - However, many countries host multi-national corporations whose profits are included in the GDP figures, even though they usually send their profits out of the country
  - Likewise, citizens of a home nation make profits in other countries (included in their GDP statistics) and return these profits home (Remittances can be a significant income source for many developing nations)
- Gross national income (GNI) is therefore a more relevant metric in that it measures the nominal GDP + the net factor income earned from abroad

# Worked example

The table provides national income data for Vietnam in 2019 - presented in US\$. Calculate the **nominal GNI [3]** 

Category	Value in US\$ millions		
Consumption	11255		
Investment	8927		
Income tax	59577		
Government spending	15697		
Imports	4957		
Exports	8532		
Net Income	4349		

## Step 1: Determine which of the data presented is relevant to the calculation

$$GDP = C + I = G = (X-M)$$

GNI = GDP + Net Income

So income tax is not relevant (it is a leakage)

## Step 2: Substitute the relevant values into the GDP formula

$$GDP = C + I + G + (X-M)$$



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GDP = 11255 + 8927 + 15697 + (8532 - 4957)

Nominal GDP = \$39,454 million



## Step 3: Substitute the relevant values into the GNI formula

GNI = GDP + Net Income

GNI = 39,454 + 4349

GNI = \$43,803 million

(3 Marks for the correct answer or two marks for the correct GDP or 1 mark for any correct working in the process)

## Real GDP & GNI

- In economics, the use of the word nominal refers to the fact that the metric has not been adjusted for inflation
- Nominal GDP is the actual value of all goods/services produced in an economy in a one-year period
  - There has been **no adjustment** to the amount based on the **increase in price levels** (inflation)
- Real GDP and GNI is the value of all goods/services produced in an economy in a one-year period and adjusted for inflation
  - For example, if nominal GDP is £100bn and inflation is 10% then real GDP is £90bn
- Real GDP and GNI are often calculated using a price deflator known as the GDP deflator
- The GDP deflator is used to convert nominal GDP/GNI from current prices to constant prices

Real GDP = 
$$\frac{\text{Nominal GDP}}{\text{GDP Deflator}} \times 100$$

Real GNI = Real GDP + Net income from abroad

# Worked example

Calculate the real GDP in 2020 and 2021 using the figures in the table below [4]

Year	Nominal GDP (\$ Billion)	GDP deflator
2020	114	102.7
2021	129	98.8

## Step 1: Substitute the values from 2020 into the equation

Real GDP = 
$$\frac{\text{Nominal GDP}}{\text{GDP Deflator}} \times 100$$

Real GDP = 
$$\frac{114}{102.7}$$
 x 100

Real GDP 
$$2020 = $111$$
 Billion

(Two marks for the correct answer or 1 mark for any correct working in the process. Answer needs to be rounded to 2 decimal places where appropriate)

## Step 2: Substitute the values from 2021 into the equation

Real GDP = 
$$\frac{\text{Nominal GDP}}{\text{GDP Deflator}} \times 100$$



Real GDP = 
$$\frac{129}{98.8}$$
 x 100

Real GDP 2021 = 
$$$130.57$$
 Billion

(Two marks for the correct answer or 1 mark for any correct working in the process. Answer needs to be rounded to 2 decimal places where appropriate)

# Real GDP/Capita & GNI/Capita

- Real GDP per capita = Real GDP / the population
  - It shows the **mean wealth** of each citizen in a country based on the value of GDP
  - This makes it easier to compare **standards of living** between countries
    - E.g. Switzerland has a much higher Real GDP/capita than Burundi
  - If a country has a real GDP value of \$124 billion and its population is 42 million, we can calculate the real GDP/capita as follows

Real GDP Per Capita = 
$$\frac{\text{Real GDP}}{\text{Population}}$$

Real GDP Per Capita = 
$$\frac{\$ 124 \text{ bn}}{42 \text{ million}}$$

Real GDP Per Capita = \$2,952.38

## ■ Real GNI per capita = Real GNI / the population

- It shows the **mean wealth** of each citizen in a country based on the value of GNI
- It provides a better comparison of the **standards of living** between countries than real GDP/capita
- If a country has a real GNI value of \$129 billion and its population is 42 million, we can calculate the real GNI/capita as follows

Real GNI Per Capita = 
$$\frac{\text{Real GNI}}{\text{Population}}$$

Real GNI Per Capita = 
$$\frac{\$ 129 \text{ bn}}{42 \text{ million}}$$

Real GNI Per Capita = 
$$$3,071.43$$





## Real GDP/Capita & GNI/Capita at Purchasing Power Parity (PPP)

- Purchasing power parity (PPP) is a conversion factor that can be applied to GDP and GNI
- It calculates the relative purchasing power of different currencies
  - It shows the number of units of a country's currency that are required to buy a product in the local economy, as \$1 would buy the same product in the USA
- The aim of PPP is to help make a more accurate standard of living comparison between countries where goods/services cost different amounts
- If a basket of goods costs \$150 in Vietnam (once the currency has been converted) and the same basket of goods costs \$450 in the USA, the purchasing power parity would be 1:3
  - It seems like the **cost of living** is much higher in the USA
  - However, if the USA's GNI/capita is more than three times higher than the GNI/capita of Vietnam,
     it could be argued the USA has better standards of living
  - Conversely, if the GNI/capita in the USA was less than three times that of Vietnam, it could be
    argued that Vietnamese citizens enjoy a higher standard of living as they spend less income to
    acquire the same goods/services

# Examiner Tip

When an exam question uses the phrase 'at constant prices' it is referring to real GDP. For example, a question may read, 'Explain what is meant by a rise in GDP at constant prices'. This requires you to define real GDP and then explain the rise.



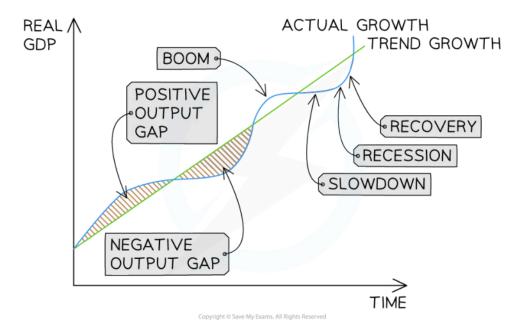


## 3.1.3 The Business Cycle

# Your notes

## The Business Cycle

- A business cycle refers to the changes in real GDP that occur in an economy over time
  - This is the actual growth
- The real GDP will fluctuate above and below the long-term trend rate of growth
- There are four recognisable points in the cycle
  - Peak/boom; slowdown/downturn; recession, recovery



The Business Cycle illustrates the fluctuations of real GDP (actual growth) around long-term trend growth

## **Diagram Analysis**

- A positive output gap is identified as the growth of real GDP that is **above** the trend
- A negative output gap is identified as the growth of GDP that is below the trend
- There is often a natural flow through the different stages from boom to slowdown to recession to recovery
- This flow of real GDP can be moderated by **government intervention** 
  - E.g. increasing taxes in a **boom** period or increasing spending in a **recession**

The Characteristics of a Boom and Recession



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Characteristics of a Recession	Characteristics of a Boom		
<ul> <li>A recession occurs when there are two or more consecutive quarters (6 months) of negative economic growth</li> </ul>	■ Increasing/high rates of <b>economic growth</b>		
<ul><li>Increasing/high unemployment</li></ul>	<ul> <li>Decreasing unemployment and increasing job vacancies</li> </ul>		
<ul> <li>Increasing negative output gap and spare production capacity</li> </ul>	<ul> <li>Reduction of negative output gap or creation of a positive gap. Spare capacity is reduced or eliminated</li> </ul>		
<ul> <li>Low confidence for firms/households</li> </ul>	High confidence and more <b>risky decisions</b> taken		
<ul><li>Low inflation</li></ul>	■ Increasing rate of inflation - usually demand pull		
<ul> <li>Increase in government expenditure perhaps leading to a great budget deficit</li> </ul>	<ul> <li>An improvement in the government budget as tax revenues rise and expenditure falls</li> </ul>		



# Examiner Tip

You will often be examined on the **characteristics of the trade cycle**. Remember to demonstrate **critical thinking** around the assumptions of the model. For example, some firms may thrive during a **recession** as consumers switch to purchasing inferior goods (e.g. Lidl).

Additionally, the components of aggregate demand do not rise/fall at the same rate. For example, during recovery, consumption may increase well ahead of investment by firms.

An economy may also experience some fundamental **restructuring** during a prolonged recession and the **composition of real GDP growth** may be significantly different to what is was before the recession.



## 3.1.4 Appropriateness of Using GDP/GNI to Measure Well-being

# Your notes

## Using National Income Statistics to Measure Well-being

- National income statistics are useful for making comparisons between countries
  - They provide insights into the **effectiveness** of government policies
  - They allow judgments to be made about the relative wealth and standard of living within each country
  - They allow comparisons to be made over the same or **different time periods** 
    - For example, the growth of the Asian Economies in the last 15 years can be compared to the growth of the European Economies in the 1990s
- Using real GDP is a better comparison than nominal GDP
  - One country may have a much higher rate of economic growth, but also a much higher rate of inflation. Real GDP provides a better comparison
- Using real GDP/Capita provides better information than real GDP as it takes population differences into account
- Using real GNI/capita is a more realistic metric for analysing the income available per person than
   GDP/capita
- Using real GNP/capita provides information on the income that is actually within a country's borders
  - This value can be significantly different from GDP/Capita

# Examiner Tip

When studying **national income data** that has been provided for data response questions, you will often see a generalised pattern emerge

- Developed countries will have a smaller gap between their GNI and GDP
- **Developing countries** often have a **higher GDP than GNI** as much as 6%

The reason for this is usually linked to **multinational companies** involved in **resource extraction**, who then send **income/profits** home



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# Making Comparisons Between Countries and Over Time

The Limitations of Using GDP data to Compare Living Standards Between Countries and over time



Limitation	Explanation
Lack of information provided on inequality	<ul> <li>The distribution of income in an economy is provided as an average (GDP/capita)</li> <li>The differences in the standard of living within the same country can be significant</li> </ul>
Quality of goods/services	<ul> <li>GDP provides no information on the increase/decrease in the quality of goods/services over time</li> <li>If quality worsens but prices are lower, then the standard of living is judged to have increased</li> <li>The poor quality may actually have decreased the standard of living</li> </ul>
Does not include unpaid/voluntary work	<ul> <li>If it included voluntary/unpaid work, then GDP/capita would be higher</li> <li>E.g. some economies have a high amount of family childcare provision.</li> <li>This increases standards of living but is not recorded in any way</li> </ul>
Differences in hours worked	<ul> <li>GDP data does not capture the amount of time taken to produce the GDP/capita</li> <li>In one country, where it takes less time to generate income than in a similar country, the standard of living would actually be higher</li> </ul>
Environmental factors	<ul> <li>GDP does not capture the environmental and health impacts of generating income within a country (externalities)</li> <li>In one country, where there are fewer externalities in generating income the standard of living would be higher</li> </ul>



# 3.1.5 Alternative Measures of Well-Being

# Your notes

## Alternative Measures of Well-being

- Due to the **limitations of using national income statistics to measure well-being** and compare standards of living, alternative measures of well-being have been developed. These include:
- 1. The OECD Better Life Index
- 2. The Happiness Index
- 3. The Happy Planet Index
- While **GDP focusses on production**, happiness focuses on **health**, relationships, the environment, education, satisfaction at work and **living conditions**
- National incomes statistics tend to present more positive data while national happiness surveys yield more normative data
- There is a link between income and happiness and the **Easterlin Paradox** is often used to explain it. The paradox states that:
  - **Happiness** and increases in **income** have a direct relationship up to a point
  - Beyond that point, the relationship is less evident



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## **OECD Better Life Index**

- The Organisation for Economic and Cultural Development (OECD) has created an index which aims to measure the well-being of citizens in its 38 member countries
- The **Better Life Index** has 11 variables which it considers essential to the well-being
  - Countries are rated on each variable and then comparisons can be made



#### The Eleven Variables of the OECD Better Life Index

Variable	Explanation		
Housing	<ul> <li>This considers living conditions and the proportion of household expenditure spent on housing</li> </ul>		
Income	This considers the net income and net wealth of households		
Jobs	■ This considers <b>job security, the average earnings</b> of the country and the unemployment rate		
Community	This considers the <b>social support networks</b> that exist in the economy		
Education	This considers the <b>quality of the education</b> with a focus on educational attainment and skills		
Environment	This considers the <b>environmental health</b> with a focus on air pollution and water quality		
Civic Engagement	This considers <b>voter turnout</b> and community involvement in creating legislation (laws)		
Health	■ This considers the <b>quality of health</b> with a focus on <b>life expectancy</b> and data from <b>self reported health surveys</b>		
Life satisfaction	■ This considers the <b>overall satisfaction</b> that people have with their lives		
Safety	This considers <b>how safe people feel walking alone at night</b> , together with the murder rate in the country		
Work-life balance			



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• This considers the percentage of employees who work long hours, together with the amount of time given to leisure and personal care





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## **Happy Planet Index**

- The Happy Planet Index (HPI) attempts to measure sustainable wellbeing
- Countries are ranked by how efficiently they deliver long, happy lives using the earth's scarce resources in a sustainable way
- The HPI scores countries with a lower ecological footprint higher countries with more environmental degradation
- The HPI measures a country's progress using three variables
  - Wellbeing
  - Life expectancy
  - Ecological footprint
- HPI Score =  $\frac{\text{wellbeing} \times \text{life expectancy}}{\text{ecological footprint}}$



150	CENTRAL AFRICAN REPUBLIC	○ 53.3 years	O 3.08/10	O 1.21 gha/p	25.2
151	MONGOLIA	◯ 69.9 years	<b>5.56/10</b>	◯10.08 gha/p	24.5
152	QATAR	O 80.2 years	O 6.37/10	◯15.04 gha/p	24.3

The top 3 and bottom 3 countries on the HPI in December 2022 (Source: Happy Planet Index)





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## The Happiness Index

• The Happiness Index is a survey that measures happiness in 10 different areas of a persons life

## 1. Psychological Well-Being

Optimism, sense of purpose/accomplishment

### 2. Health

Energy levels and ability to perform everyday activities

#### 3. Time Balance

Enjoyment, sense of leisure, frequency of feeling rushed

#### 4. Community

Sense of belonging, volunteer levels, sense of safety in the community

## 5. Social Support

Satisfaction with friends and family, feeling loved, and degree of loneliness

## 6. Education, Arts, and Culture

Access to cultural and educational events and diversity

#### 7. Environment

Access to nature, pollution levels, and level of conservation

### 8. Governance

Trust in government, sense of corruption, and competency of authorities

### 9. Material Well-Being

Financial security and meeting basic needs

#### 10. **Work**

Compensation, autonomy, and productivity

(Source: The Happiness Index)

