

4.5 Exchange Rates

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4.5.1 Types of Exchange Rate Systems

Foreign Exchange Rates

- An exchange rate is the price of one currency in terms of another e.g. £1 = €1.18
 - International currencies are essentially products that can be bought & sold on the foreign exchange market (forex)
- The Central Bank of a country controls the **exchange rate system** that is used in determining the value of a nation's currency
- Three of the main **exchange rate systems** are
 - A floating exchange rate
 - A fixed exchange rate
 - A managed exchange rate



1. A Floating Exchange Rate System

- Different currencies can be bought and sold, just like any other product
- The forces of **demand and supply** determine the rate at which one currency exchanges for another
- As with any market, if there is **excess demand** for the currency on the forex market, then prices rise (the currency **appreciates**)
- If there is an excess supply of the currency on the forex market, then prices fall (the currency depreciates)



The relationship between the US\$ and the Euro shows that as Europeans demand the \$ it appreciates but by supplying their own currency it depreciates

Diagram Analysis

- The Euro/US\$ market is shown by two market diagrams one for the USD market on the left and one for the Euro market on the right
- The initial **exchange rate equilibrium** is found at P₁Q₁ in both markets
- When Europeans visit the USA, they demand US\$ and supply Euros
 - The **increased demand for the US\$** shifts the demand curve to the right which results in the value of the \$ appreciating from $P_1 \rightarrow P_2$ in the USD market and a new market equilibrium forms at P_2Q_2
 - The increased supply of the Euro shifts the supply curve to the right which results in the value of the Euro depreciating from P₁ → P₂ and a new market equilibrium forms at P₂Q₂

Floating Exchange Rate Calculations

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- As the value of a currency appreciates or depreciates, the value of any international transaction changes
- These changes can be significant for firms during times of exchange rate volatility

Worked example

Marsha is a currency trader who buys and sells currency in order to make a profit. Currently, she is holding €200,000 and expects that the Pound will appreciate against the € in the next few months.

At present £1 = €1.10

- 1. Marsha exchanges her Euros for Pounds. Calculate the quantity of Pounds she will receive for €200,000 [1]
- 2. The Pound depreciates against the Euro by 10%. Fearing further depreciation, Marsha changes her Pounds back to Euros. Calculate the loss she has made. [3]

Step 1: Calculate the quantity of Pounds received for €200,000

$$\frac{200,000}{1.1} = \pounds 181,818.18$$

(1 mark for the correct answer)

Step 2: Calculate the new exchange rate

£1=(€1.10 x 0.9) = €0.99

(1 mark for the correct answer)

Step 3: Use the above value to calculate the new amount of Euros

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\pm 181,818.18 \times 0.99 = \pm 179,999,9982
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Step 4: Round to two decimal places

£180,000

(2 marks for the correct answer rounded to 2 decimal places)

Step 5: Calculate the loss

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 $\pm 200,000 - \pm 180,000 = \pm 20,000 \text{ loss}$

(1 mark for the correct answer)



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2. A Fixed Exchange Rate System

- A system in which the country's **Central Bank intervenes** in the currency market to **fix (peg) the exchange rate** in relation to another currency e.g US\$
 - When they want their currency to appreciate, they buy it on forex markets using their foreign reserves, thus increasing its demand
 - When they want their currency to depreciate, they sell it on forex markets, thus increasing its supply
- Sometimes the peg is at **parity** e.g. 1 Brunei Dollar = 1 Singapore Dollar
- Often the peg is not at parity e.g. Hong Kong has pegged its currency to the US\$ at a rate of HK\$ 7.75 = US\$1
- A **revaluation** occurs if the Central Bank decides to change the peg and increase the strength of its currency
- A devaluation occurs if the Central Bank decides to change the peg and decrease the strength of its currency



The Hong Kong Monetary Authority intervenes to maintain the exchange rate of HK\$ 7.75 = US\$ 1

Diagram Analysis

- The HK\$/US\$ market is shown by two market diagrams one for the HK\$ market on the left and one for the US\$ market on the right
- The initial exchange rate equilibrium is found at HK\$ 7.75 = US\$1 represented by point 1
- When Hong Kong firms import goods from the USA, they demand US\$ to pay for them and supply HK\$
- This impacts the market for each currency the US\$ appreciates and the HK\$ depreciates
- To maintain the fixed exchange rate at HK\$ 7.75 = US\$ 1, the Hong Kong Monetary Authority intervenes in the forex market by using US\$ from its foreign reserves to buy HK\$

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Your notes

Left Diagram – HK\$

- The increased supply of the HK\$ shifts the supply curve to the right which results in the value of the HK\$ depreciating from (HK\$7.75 = \$1) → (HK\$7.75 = \$0.97) and a new market equilibrium forms at point 2
- The Monetary Authority intervenes by buying HK\$ which shifts the demand curve right from $D_1 \rightarrow D_2$
- The HK\$ has now been moved **back to its target value** of K\$ 7.75 = US\$ 1 point 3

Right Diagram – US\$

- The **increased demand for the US\$** shifts the demand curve to the right which results in the value of the US\$ appreciating from (\$1 = HK\$7.75) → (\$1 = HK\$7.98) and a **new market equilibrium** forms at point 2
- The Monetary Authority intervenes by buying HK\$ using UD\$ which increases their supply shifting the supply curve right from $S_1 \to S_2$
- The HK\$ has now been **moved back to its target value** of K\$ 7.75 = US\$1 point 3



3. A Managed Exchange Rate System

- The exchange rate is allowed to **fluctuate within a specified band** around a desired valuation. If it goes outside of this band then the Central Bank will intervene to bring it back within the band
 - When they want their currency to **appreciate to back within the band**, they buy it on forex markets using their foreign reserves, thus increasing its demand
 - When they want their currency to **depreciate back into the band**, they sell it on forex markets, thus increasing its supply
- Currently, almost all currencies are managed currencies
 - The width of the band varies from country to country
 - These bands are not published as it would help currency speculators to know when currency reversals would be initiated by the Central bank and they would seek to profit from that knowledge





Diagram Analysis

- China has not released their currency bands, however, the value seems to fluctuate up to 2% around a value of 1US\$ = 6.75 CNY
- The initial market equilibrium is found at ER_1Q_1

Action to correct currency appreciation

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- Increased demand for the Chinese Yuan leads to a rightward shift of demand D₁→D₂ leading to an appreciation from ER₁→ER₂
- The currency is approaching the upper band so the Peoples Bank of China intervenes by selling their own currency (and buying foreign reserves)
 - This increases the **supply of the Yuan** causing a rightward shift from $S_1 \rightarrow S_2$
 - A new equilibrium is established at ER_1Q_3 , well within the band

Action to correct currency depreciation

- Increased supply of the Chinese Yuan on world markets leads to a rightward shift of supply from $S_1 \rightarrow S_2$ leading to a depreciation from ER₁ towards the bottom currency band
- The currency is approaching the bottom band so the Peoples Bank of China intervenes by buying their own currency (and selling foreign reserves)
 - This increases the demand of the Yuan causing a rightward shift from $D_1 {\rightarrow} D_2$
 - A new equilibrium is established at ER₁Q₃, well within the band



4.5.2 Causes & Consequences of Exchange Rate Fluctuations



Causes of Exchange Rate Fluctuations

 Numerous factors influence floating exchange rates, resulting in an appreciation or depreciation of a currency



Factors influencing floating exchange rates

- 1. **Relative** interest rates: influence the flow of hot money between countries. If the UK increases its interest rate, then demand for £'s by foreign investors increases and the £ appreciates. If the UK decreases its interest rate, then the supply of £'s increases as investors sell their £'s in favour of other currencies and the £ depreciates
- 2. **Relative** inflation rates: as inflation in the UK rises **relative** to other countries, its exports become more expensive so there is **less demand** for UK products by foreigners, which means there is less demand for £s and so the **£ depreciates**
- 3. **Net** foreign direct investment (FDI): FDI into the UK creates a **demand for the £** which leads to the **£ appreciating**. FDI by UK firms abroad creates a supply of £'s which leads to the £ depreciating
- 4. **The current account:** EU exports have to be paid for in €'s. EU imports have to be paid for in local currencies, which requires €'s to be supplied to the forex market. Due to this, an increasing net exports will result in an appreciation of the € and falling **net exports** will result in a depreciation of the €

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- 5. Changes in tastes/preferences: As global demand for quinoa increased as it became fashionable, Bolivia's exports of quinoa increased dramatically which put upward pressure on their currency. Foreigners demanded the Boliviano in order to pay for the quinoa
- 6. **Speculation:** the vast majority of currency trades are speculative. Speculation occurs when **traders buy a currency** in the expectation that it will be worth more in the short to medium term, at which point they will sell it to **realise a profit**
- 7. Net Portfolio Investment: Portfolio investment into the UK creates a **demand for the £** which leads to the **£ appreciating**. Portfolio investment by UK firms abroad creates a supply of £'s which leads to the £ depreciating
- 8. **Remittances**: Some countries receive high levels of remittances which help to keep the demand for their currency strong e.g. the Philippines
- 9. **Relative growth rates:** Countries with stronger economic growth rates will attract higher levels of FDI resulting in an appreciation of their currency
- 10. **Central Bank intervention:** Any form of monetary policy is likely to influence exchange rates e.g. higher interest rates will increase the hot money flows. Direct intervention using foreign reserves will also influence the exchange rate



Consequences of Foreign Exchange Rate Fluctuations

• Changes to exchange rates may have far-reaching impacts on an economy



1. Likely impact on the macro economy of a currency depreciation



A depreciation means that imports are more expensive and exports are cheaper. Net exports should rise leading to an increase in AD from AD1 \rightarrow AD2

2. Likely impact on the macro economy of a currency appreciation

Your notes



An appreciation means that imports are cheaper and exports are more expensive. Net exports should fall leading to a decrease in AD from AD1 \rightarrow AD2

Economic Indicator	Explanation
The Current Account	 From a UK perspective, the depreciation of the £ causes exports to be cheaper for foreigners to buy and imports to the UK are more expensive The extent to which a currency depreciation improves the current account balance depends on the price elasticity of demand for exports and imports This follows the revenue rule which states that in order to increase revenue, firms should lower prices for products that are price elastic in demand If the price elasticity of demand for UK exports is elastic, then depreciation of the currency will result in a larger than proportional increase in demand for UK exports, which will rapidly improve any current account deficit
Economic growth	 Net exports are a component of aggregate demand

Impact of an Appreciation or Depreciation on the Economic Indicators

Your notes

	 A depreciation that results in an increase in net exports will lead to economic growth
Inflation	 Cost-push inflation can be caused by a depreciating currency as the price of imported raw materials increases with a weaker currency
	 Net exports are a component of aggregate demand A depreciation that results in an increase in net exports will lead to an increase in aggregate demand This may lead to an increase in demand-pull inflation
Unemployment	 An appreciation of the currency will have the opposite effect If depreciation leads to an increase in exports, unemployment is likely to fall as more workers are required to produce the additional products demanded
	• An appreciation of the currency will have the opposite effect
Living standards	 The impact of depreciation on living standards can be muted As imports are more expensive, households face higher prices and less choice, which detracts from living standards Rising exports can decrease unemployment and increase wages/income which means an improved standard of living for some households
	The impact of an appreciation of living standards will be the opposite