

3.1 Measuring Economic Activity

Contents

- ★ 3.1.1 National Income & The Circular Flow of Income
- ★ 3.1.2 National Income Terminology & Calculations
- ★ 3.1.3 The Business Cycle
- ★ 3.1.4 Appropriateness of Using GDP/GNI to Measure Well-being
- ★ 3.1.5 Alternative Measures of Well-Being



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3.1.1 National Income & The Circular Flow of Income An Introduction to National Income National income accounting measures the economic activity within a country and provides insights into how a country is performing One of the main methods to determine economic activity is to measure the rate of change of output in an economy The output of an economy is called gross domestic product (GDP) Nominal GDP is the value of all goods/services produced in an economy in a one-year period The circular flow of income model is used to illustrate national income and the flow of money, resources and goods in an economy The Circular Flow of Income Model • Money can enter or leave the circular flow of income in an economy Injections add money to the circular flow of income and increase its size Increased government spending (G) Increased investment (I) Increased exports (X) Leakages (withdrawals) remove money from the circular flow of income and reduce its size Increased savings by households (S) Increased taxation by the government (T) Increased import purchases (M) There are high levels of interdependence between households, firms, the government, the financial sector, and the foreign sector (foreign firms and households)



Your notes



Page 3 of 21

- Withdrawals > injections = economic decline and a fall in national income
- Changes to any of the factors that influence government spending, investment, consumption and net exports will increase/decrease the relative size of the circular flow of income
 - E.g. An increase in **interest rates** will increase savings (withdrawal), and **reduce consumption** and investment

Examiner Tips and Tricks

Remember to consider the **net effect and proportionality** of the injections and withdrawals. For example if the size of the government spending is large, it is likely to completely outweigh the combined withdrawals of savings and imports.

Three Approaches to the Calculation of National Income

• With reference to the **circular flow of income model**, national income can be calculated using three possible approaches



Your notes



National Income = W + R + I + P

3. The output approach

Page 5 of 21

- This approach adds up the value of all finished goods/services produced within the economy each year (national output)
- All approaches should provide the **same figure**
 - One agent's **expenditure** is another agent's **income**
 - The value of finished goods ready for sale is equal to the expenditure paid to acquire them
- The value of GDP is different to the volume of GDP
 - The value is the **monetary worth**
 - The volume is the **physical number**

Calculating Nominal GDP Using the Expenditure Approach

- Nominal GDP can be calculated using the value of the expenditure in an economy
 - GDP = Consumption (C) + Investment (I) + Government spending (G) + Exports (X) Imports (M)
 - GDP = C + I + G + (X-M)
 - If any of the components of GDP increase, then economic growth is likely to occur

The components

- Consumption is the total spending on goods/services by consumers (households) in an economy
- Investment is the total spending on capital goods by firms
- Government spending is the total spending by the government in the economy
 - Includes public sector salaries, payments for the provision of merit and public goods etc.
 - It does not include transfer payments
- Net exports are the difference between the revenue gained from selling goods/services abroad and the expenditure on goods/services from abroad



Worked Example

The table provides national income data for Vietnam in 2019 - presented in US\$. Calculate the nominal GDP using the expenditure method **[2]**

Page 6 of 21



Category	Value in US\$ millions
Consumption	11255
Investment	8927
Income tax	59577
Government spending	15697
Imports	4957
Exports	8532

Your notes

Answer:

Step 1: Determine which of the data presented is relevant to the calculation

GDP = C + I + G + (X - M)

So income tax is not relevant (it is a leakage)

Step 2: Substitute the relevant values into the formula

GDP = C + I + G + (X-M)

GDP = 11255 + 8927 + 15697 + (8532 - 4957)

Nominal GDP = 39,454 \$m

(Two marks for the correct answer or 1 mark for any correct work in the process)

3.1.2 National Income Terminology & Calculations

Nominal Gross National Income (GNI)

- Nominal GDP measures the value of production within a country's borders
 - However, many countries host multi-national corporations whose profits are included in the GDP figures, even though they usually send their profits out of the country
 - Likewise, citizens of a home nation make profits in other countries (included in their GDP statistics) and return these profits home (**Remittances** can be a significant income source for many developing nations)
- Gross national income (GNI) is therefore a more relevant metric in that it measures the nominal GDP + the net factor income earned from abroad



Worked Example

The table provides national income data for Vietnam in 2019 - presented in US\$. Calculate the **nominal GNI [3]**

Category	Value in US\$ millions
Consumption	11255
Investment	8927
Income tax	59577
Government spending	15697
Imports	4957
Exports	8532



Page 8 of 21



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	Net Income	4349	Your notes
	Answer:		
	Step 1: Determine which of the data presented is re	elevant to the calculation	
	GDP = C + I + 0	G + (X-M)	
	GNI = GDP + Ne	et Income	
	So income tax is not rele	vant (it is a leakage)	
	Step 2: Substitute the relevant values into the GDP	formula	
	GDP = C + I + 0	G + (X-M)	
	GDP = 11255 + 8927 + 15	697 + (8532 - 4957)	
	Nominal GDP = \$3	9,454 million	
	Step 3: Substitute the relevant values into the GNI f	ormula	
	GNI = GDP + Ne	et Income	
	GNI = 39,454	1 + 4349	
	GNI = \$43,80	03 million	
	(3 Marks for the correct answer or two marks for the c the process)	correct GDP or 1 mark for any correct working in	
Re	eal GDP & GNI		
•	In economics, the use of the word nominal refers to inflation	the fact that the metric has not been adjusted f o	or
•	Nominal GDP is the actual value of all goods/service	es produced in an economy in a one-year period	Ł
	 There has been no adjustment to the amount ba 	ased on the increase in price levels (inflation)	
•	Real GDP and GNI is the value of all goods/services and adjusted for inflation	produced in an economy in a one-year period -	
	• For example, if nominal GDP is £100bn and infla	tion is 10% then real GDP is £90bn	
•	Real GDP and GNI are often calculated using a price	deflator known as the GDP deflator	

Page 9 of 21

• The GDP deflator is used to convert nominal GDP/GNI from current prices to constant prices

• Real GDP =
$$\frac{\text{Nominal GDP}}{\text{GDP Deflator}} \times 100$$

Real GNI = Real GDP + Net income from abroad



Worked Example

Calculate the real GDP in 2020 and 2021 using the figures in the table below [4]

Year	Nominal GDP (\$ Billion)	GDP deflator
2020	114	102.7
2021	129	98.8

Answer:

Step 1: Substitute the values from 2020 into the equation

Real GDP =
$$\frac{\text{Nominal GDP}}{\text{GDP Deflator}} \times 100$$

Real GDP =
$$\frac{114}{102.7} \times 100$$

Real GDP 2020 = \$111 Billion

(Two marks for the correct answer or 1 mark for any correct working in the process. Answer needs to be rounded to 2 decimal places where appropriate)

Step 2: Substitute the values from 2021 into the equation



Page 10 of 21



Real GDP =
$$\frac{\text{Nominal GDP}}{\text{GDP Deflator}} \times 100$$

Real GDP =
$$\frac{129}{98.8} \times 100$$

Real GDP 2021 = \$130.57 Billion

(Two marks for the correct answer or 1 mark for any correct working in the process. Answer needs to be rounded to 2 decimal places where appropriate)

Real GDP/Capita & GNI/Capita

- Real GDP per capita = Real GDP / the population
 - It shows the mean wealth of each citizen in a country based on the value of GDP
 - This makes it easier to compare standards of living between countries
 - E.g. Switzerland has a much higher Real GDP/capita than Burundi
 - If a country has a real GDP value of \$124 billion and its population is 42 million, we can calculate the real GDP/capita as follows

Real GDP Per Capita = $\frac{\text{Real GDP}}{\text{Population}}$

Real GDP Per Capita = $\frac{\$124 \text{ bn}}{42 \text{ million}}$

Real GDP Per Capita = \$2,952.38

Real GNI per capita = Real GNI / the population

- It shows the **mean wealth** of each citizen in a country based on the value of GNI
- It provides a better comparison of the **standards of living** between countries than real GDP/capita
- If a country has a real GNI value of \$129 billion and its population is 42 million, we can calculate the real GNI/capita as follows



Page 11 of 21

Real GNI Per Capita = $\frac{\text{Real GNI}}{\text{Population}}$

Real GNI Per Capita = $\frac{\$129 \text{ bn}}{42 \text{ million}}$

Real GNI Per Capita = \$3,071.43

Real GDP/Capita & GNI/Capita at Purchasing Power Parity (PPP)

- Purchasing power parity (PPP) is a conversion factor that can be applied to GDP and GNI
- It calculates the relative **purchasing power** of different currencies
 - It shows the number of units of a country's currency that are required to buy a product in the local economy, as \$1 would buy the same product in the USA
- The **aim of PPP** is to help make a more accurate **standard of living comparison** between countries where goods/services cost **different amounts**
- If a basket of goods costs \$150 in Vietnam (once the currency has been converted) and the same basket of goods costs \$450 in the USA, the purchasing power parity would be 1:3
 - It seems like the **cost of living** is much higher in the USA
 - However, if the USA's GNI/capita is more than three times higher than the GNI/capita of Vietnam, it could be argued the USA has better standards of living
 - Conversely, if the GNI/capita in the USA was less than three times that of Vietnam, it could be argued that Vietnamese citizens enjoy a higher standard of living as they spend less income to acquire the same goods/services

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Examiner Tips and Tricks

When an exam question uses the phrase 'at constant prices' it is referring to real GDP. For example, a question may read, 'Explain what is meant by a rise in GDP at constant prices'. This requires you to define real GDP and then explain the rise.



Page 12 of 21

3.1.3 The Business Cycle

The Business Cycle

- A business cycle refers to the changes in real GDP that occur in an economy over time
 - This is the actual growth
- The real GDP will fluctuate above and below the long-term trend rate of growth
- There are four recognisable points in the cycle
 - Peak/boom; slowdown/downturn; recession, recovery



The Business Cycle illustrates the fluctuations of real GDP (actual growth) around long-term trend growth

Diagram Analysis

- A positive output gap is identified as the growth of real GDP that is above the trend
- A negative output gap is identified as the growth of GDP that is below the trend



Page 13 of 21

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• There is often a natural flow through the **different stages** from boom to slowdown to recession to recovery



- This flow of real GDP can be moderated by **government intervention**
 - E.g. increasing taxes in a boom period or increasing spending in a recession
 The Characteristics of a Boom and Recession

Characteristics of a Recession	Characteristics of a Boom
 A recession occurs when there are two or more consecutive quarters (6 months) of negative economic growth 	 Increasing/high rates of economic growth
 Increasing/high unemployment 	 Decreasing unemployment and increasing job vacancies
 Increasing negative output gap and spare production capacity 	 Reduction of negative output gap or creation of a positive gap. Spare capacity is reduced or eliminated
 Low confidence for firms/households 	 High confidence and more risky decisions taken
 Low inflation 	 Increasing rate of inflation – usually demand pull
 Increase in government expenditure perhaps leading to a great budget deficit 	 An improvement in the government budget as tax revenues rise and expenditure falls

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Examiner Tips and Tricks

You will often be examined on the **characteristics of the trade cycle**. Remember to demonstrate **critical thinking** around the assumptions of the model. For example, some firms may thrive during a **recession** as consumers switch to purchasing inferior goods (e.g. Lidl).

Additionally, the components of aggregate demand do not rise/fall at the same rate. For example, during recovery, consumption may increase well ahead of investment by firms.

Page 14 of 21



An economy may also experience some fundamental **restructuring** during a prolonged recession and the **composition of real GDP growth** may be significantly different to what is was before the recession.



3.1.4 Appropriateness of Using GDP/GNI to Measure Well-being

Using National Income Statistics to Measure Wellbeing

- National income statistics are useful for making comparisons between countries
 - They provide insights into the **effectiveness** of government policies
 - They allow judgments to be made about the relative wealth and standard of living within each country
 - They allow comparisons to be made over the same or **different time periods**
 - For example, the growth of the Asian Economies in the **last 15 years** can be compared to the growth of the **European Economies in the 1990s**
- Using **real GDP** is a better comparison than **nominal GDP**
 - One country may have a much higher rate of economic growth, but also a much higher rate of inflation. Real GDP provides a better comparison
- Using real GDP/Capita provides better information than real GDP as it takes population differences into account
- Using real GNI/capita is a more realistic metric for analysing the income available per person than GDP/capita
- Using real GNP/capita provides information on the income that is actually within a country's borders
 - This value can be significantly different from GDP/Capita

Examiner Tips and Tricks

When studying **national income data** that has been provided for data response questions, you will often see a generalised pattern emerge

- Developed countries will have a smaller gap between their GNI and GDP
- **Developing countries** often have a **higher GDP than GNI** as much as 6%

The reason for this is usually linked to **multinational companies** involved in **resource extraction**, who then send **income/profits** home



Making Comparisons Between Countries and Over Time

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The Limitations of Using GDP data to Compare Living Standards Between Countries and over time

Limitation	Explanation
Lack of information provided on inequality	 The distribution of income in an economy is provided as an average (GDP/capita) The differences in the standard of living within the same country can be significant
Quality of goods/services	 GDP provides no information on the increase/decrease in the quality of goods/services over time If quality worsens but prices are lower, then the standard of living is judged to have increased The poor quality may actually have decreased the standard of living
Does not include unpaid/voluntary work	 If it included voluntary/unpaid work, then GDP/capita would be higher E.g. some economies have a high amount of family childcare provision. This increases standards of living but is not recorded in any way
Differences in hours worked	 GDP data does not capture the amount of time taken to produce the GDP/capita In one country, where it takes less time to generate income than in a similar country, the standard of living would actually be higher
Environmental factors	 GDP does not capture the environmental and health impacts of generating income within a country (externalities) In one country, where there are fewer externalities in generating income the standard of living would be higher

3.1.5 Alternative Measures of Well-Being

Alternative Measures of Well-being

- Due to the **limitations of using national income statistics to measure well-being** and compare standards of living, alternative measures of well-being have been developed. These include:
- 1. The OECD Better Life Index
- 2. The Happiness Index
- 3. The Happy Planet Index
- While **GDP focusses on production**, happiness focuses on **health**, relationships, the environment, education, satisfaction at work and **living conditions**
- National incomes statistics tend to present more positive data while national happiness surveys yield more normative data
- There is a link between income and happiness and the **Easterlin Paradox** is often used to explain it. The paradox states that:
 - Happiness and increases in income have a direct relationship up to a point
 - Beyond that point, the relationship is less evident

OECD Better Life Index

- The Organisation for Economic and Cultural Development (OECD) has created an index which aims to measure the well-being of citizens in its 38 member countries
- The Better Life Index has 11 variables which it considers essential to the well-being
 - Countries are rated on each variable and then comparisons can be made

The Eleven Variables of the OECD Better Life Index

Variable	Explanation
Housing	 This considers living conditions and the proportion of household expenditure spent on housing
Income	 This considers the net income and net wealth of households



Page 18 of 21

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Your notes

Jobs	 This considers job security, the average earnings of the country and the unemployment rate
Community	 This considers the social support networks that exist in the economy
Education	 This considers the quality of the education with a focus on educational attainment and skills
Environment	 This considers the environmental health with a focus on air pollution and water quality
Civic Engagement	 This considers voter turnout and community involvement in creating legislation (laws)
Health	 This considers the quality of health with a focus on life expectancy and data from self reported health surveys
Life satisfaction	 This considers the overall satisfaction that people have with their lives
Safety	 This considers how safe people feel walking alone at night, together with the murder rate in the country
Work-life balance	 This considers the percentage of employees who work long hours, together with the amount of time given to leisure and personal care

Happy Planet Index

- The Happy Planet Index (HPI) attempts to measure **sustainable** wellbeing
- Countries are ranked by how efficiently they deliver long, happy lives using the earth's scarce resources in a sustainable way
- The HPI scores countries with a lower ecological footprint higher countries with more environmental degradation
- The HPI measures a country's progress using three variables
 - Wellbeing
 - Life expectancy

Page 19 of 21

Ecological footprint

_	HPI Score	_	wellbeing \times life expectancy
	HPI Scole	-	ecological footprint

RANK	COUNTRY	LIFE EXPECTANCY	WELL BEING	ECOLOGICAL FOOTPRINT	HPI SCORE
1	COSTA RICA	◯ 80.4 years	O 7.00/10	<mark>)</mark> 2.65 gha/p	62.1
2	VANUATU	⊖ 70.5 years	0 6.96/10	<mark>.</mark> 1.62 gha∕p	60.4
3	COLOMBIA	() 77.3 years	0 6.35/10	🦲 1.90 gha/p	60.2

150	CENTRAL AFRICAN REPUBLIC	○ 53.3 years	O 3.08/10	🔘 1.21 gha/p	25.2
151	MONGOLIA	🔵 69.9 years	0 5.56/10	○10.08 gha/p	24.5
152	QATAR	🔘 80.2 years	6.37/10	◯15.04 gha/p	24.3

The top 3 and bottom 3 countries on the HPI in December 2022 (Source: Happy Planet Index)

The Happiness Index

- The Happiness Index is a survey that measures happiness in 10 different areas of a persons life
- 1. Psychological Well-Being

Optimism, sense of purpose/accomplishment

2. Health

Energy levels and ability to perform everyday activities

Page 20 of 21



3. Time Balance Enjoyment, sense of leisure, frequency of feeling rushed	
4. Community Sense of belonging, volunteer levels, sense of safety in the community	Your notes
5. Social Support Satisfaction with friends and family, feeling loved, and degree of loneliness	
6. Education, Arts, and Culture Access to cultural and educational events and diversity	
7. Environment Access to nature, pollution levels, and level of conservation	
8. Governance Trust in government, sense of corruption, and competency of authorities	
9. Material Well-Being Financial security and meeting basic needs	
10. Work Compensation, autonomy, and productivity	
(Source: The Happiness Index)	